

Dr. and Mrs. John Dagher  
19 Oak Tree Drive  
Landenberg, PA 19350  
June 9, 2006

Mr. John Bilek  
Weichert Realtors  
920 E. Baltimore Pike  
Kennett Square, PA 19348

Dear Mr. Bilek,

We have had the sincere pleasure of working with one of Weichert's finest professional's, Trish des Groseilliers, in both the sale of our home and the purchase of our current residence. Last fall, we were seriously considering a second story addition to our ranch house to accommodate our growing family. After much time and effort, we had chosen an architect and builder to carry out this tremendous project. We were ready to move forward when a home for sale in the Merchant News newspaper caught our eye. The home, being marketed by Trish, was already under contract but she offered to assist us in finding something else. We were hesitant to "go there" since our past dealings with realtors made us skeptical. Trish's professionalism and no pressure approach led us on our journey to explore the possibility of purchasing a larger home instead of building on to our existing home. Through the fall, Trish stayed in frequent communication with us and showed us dozens of homes. Her knowledge of the ever-changing market, her patience with us, as well as her genuine understanding of our family's needs and desires, finally led us to the home of our dreams. Trish's expertise was invaluable in negotiating the purchase. She expertly guided us through the inspection process and her meticulous attention to detail provided us with a smooth transaction.

After our experience with Trish in finding our new home, we had complete confidence in her ability to efficiently and expertly manage the sale of our existing home. As soon as we were ready, Trish was there to navigate us through the process of selling. Her advice on preparing our home for market, her expertise in pricing it correctly as a result of her keen knowledge of the surrounding area, as well as her networking relationship with other real estate professionals, actually brought in the buyer the very first day our home went on the market.

The fact that it only took 28 days to close our home from the day Trish listed it, is truly astounding. Trish's amazing work ethic, honesty and integrity really make her stand out! We are so fortunate to have had her on our side during these transactions. We can't thank Weichert Realty enough for your amazing realtor, Trish des Groseilliers!

Sincerely,

  
John and Laura Dagher